

# Income Statement - USD

**San Francisco  
2021**

## Revenue

Sponsorships  
Registration  
Less: Sales Returns and Allowances  
**Net Sales**

\$53,000.00	
\$9,626.50	
\$62,626.50	\$62,626.50

## Cost of Goods Sold

Registration Fees Administration  
Bank Charges - Sponsorship Wires  
Credit Card Fees

\$807.69	Stripe Fees
\$190.00	Bank Fees
\$997.69	
\$997.69	\$997.69

**Cost of Goods Sold**

**Gross Profit (Loss)**

\$61,628.81

## Expenses

Venue  
AV Equipment  
Printing (Badges & Signs)  
Office Supplies (Badges, Lanyards, etc...)  
Give Aways - T Shirts - Shipping  
Speaker Gifts  
Meals&Entertainment - Bits&Bites  
Bursaries  
Committee Dinner  
Sched  
Independent Contractors

\$13,634.96	
\$3,000.10	
\$13,054.00	
\$29,689.06	\$29,689.06

**Total Expenses**

**Net Operating Income**

\$31,939.75